

A NEW BUSINESS JUST STARTED IN NEWPORT, NSW

Dulux<sup>.</sup>

Trade Centre

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#### MARKET SHARE GROWTH 2016 CEASA SUMMARY April 2017



## **OUT OF HOME SECOND FOR GROWTH**

## Out of Home continues to out perform total market growth

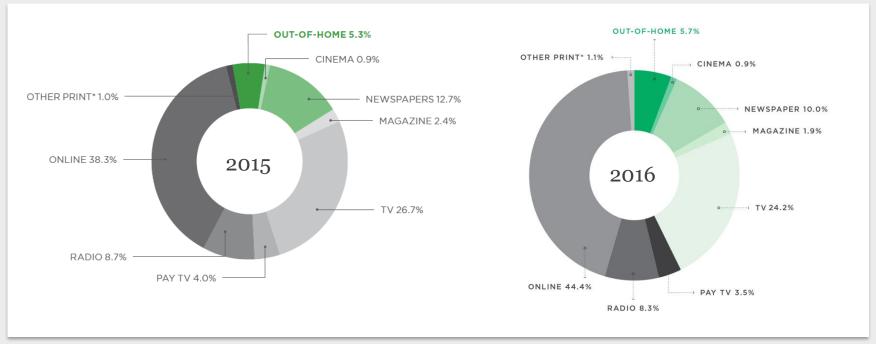
Category	2016 Total Revenue '000s <sup>*</sup>	% Change (2016 on 2015)
Online	6,096,600	24.9%
Outdoor	789,181	16.4%
Cinema	121,310	5.5%
Radio	1,144,631	3.3%
Television	3,797,421	-2.8%
Magazines	261,724	-13.4%
Newspapers	1,371,019	-15.5%
Total	13,739,769	7.7%
*Total Revenue excludes Newspaper and Magazine revenue received for Classifieds and Directories, and Online Classifieds. Source: CEASA 2016 annual report		

- Total market growth was 7.7% (8.4% in 2015).
- Out of Home achieved **second best growth** in the market with a 16.4% increase (12.5% in 2015).
- Online increased in revenue by 24.9%
- Cinema recorded it's second year in a row of growth with 5.5%.
- Radio continues to show growth with 3.3% in 2016.
- Television, Newspapers and Magazines all showed declines in revenue in 2016.



## **OUT OF HOME GROWTH IN MARKET SHARE**

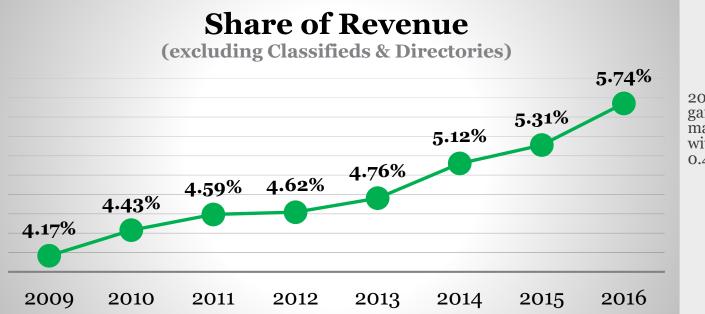
# Out of Home gains year on year market share growth





#### **OUT OF HOME AGAIN INCREASES MARKET SHARE**

## Off the back of better than market revenue growth



2016 sees Out of Home gaining it's strongest market share reported, with an increase of 0.43% in share to 5.74%.

